

Sales Trend Analysis

<-- Enter the year in cell to the left

	Q1	Q2	Q3	Q4	Totals
Product 1					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					
Product 2					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					
Product 3					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					
Product 4					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					
Product 5					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					
Product 6					
Last Year's Sales					
This Year's Sales Goal					
This Year's Actual Sales					
Variance from Goal					
% Change since Last Yr					