

# Sales Activity Report

<-- Enter period in cell to the left

Salesperson \_\_\_\_\_  
Territory \_\_\_\_\_

Date \_\_\_\_\_

		FORECAST	ACTUAL
Gross Sales			
Gross Profit			
% Gross Profit to Gross Sales			
Net Profit			
% Net Profit to Gross Sales			
Salary			
Commission			
Expense:	Auto		
	Travel		
	Entertainment		
	Other		
Total Days Worked			
Number of Calls Made			
Average Calls Per Day			
Number of New Accounts			
Number of Accounts Lost			
Number of Accounts at Period End			
Number of Potential Accounts			

Sample Preview